



FAME MARKETS
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Business Development Manager

Job Overview

We are an Online Forex Brokerage currently seeking to employ dynamic Business Development Managers to expand our growing professional sales team.

The Business Development Manager plays a vital role as the front-liner of the company. This position will have a direct impact on the company's brand, public reputation, and client satisfaction. The main responsibility is to enhance relations between the company and its clients.

Job Responsibilities

- Develop and manage new client
- Create business plans and strategies to continually expand the customer base and manage the trend ideas and practices in this brokerage industry
- Locate potential new business by contacting prospective customers; discover and explore opportunities to partner with new customers
- Introduce new business by participating in expos, trading events, and seminars/webinars
- Be results-focused and able to implement activities to drive revenue and has the ability to analyze results and improve on it.
- Plan and undertake presentations in Malaysia and abroad to promote the Company's products and services
- Research and identify new market sales opportunities. Responsible for ensuring sales and marketing exposure to potential clients through promotional programs, events, and campaigns.

Fame Markets LLC

First Floor, First St. Vincent Bank Ltd Building
James Street, P.O. Box 1574
Kingstown, VC0100
St. Vincent and the Grenadines
Company No.: 559 LLC 2020

Phone: +17844856124

Email: admin@famemarkets.com

Web: www.famemarkets.com



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- Coordinating and monitoring sales action plan implementation including the analysis of market opportunities and competitors' activities.
 - Keep up-to-date with financial markets news and knowledge.

Requirements

- Chinese preferred with excellent in English communication and interpersonal skills, with the ability to identify and provide comprehensive solutions for varying customer needs
- Must be confident, self-motivated, and extremely goals-driven.
- Comfortable to approach potential leads via cold calling or emails.
- Strong networking capability
- Ability to work on own initiative, expand the business and generate sales lead.
- Ability to create a content and actively participate in social media platform.
- Sales experience within the Foreign Exchange (Forex) industry is an important consideration for this role.
- Fresh graduate or candidate with minimum 2 years experience in the sales department

Please indicate your availability, current and expected salary package. We will contact all shortlisted candidates.

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Benefits

We offer an attractive compensation and benefits package for successful applicants which includes:

- 5-days work environment,
- Annual Leaves (12 days),
- Attractive Salary and Commission package

Contact Us

Please send us your resume via famemarkets979@gmail.com with the title **Business Development Manager**

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